

## **Part I: Report of the Fund Management Company**

**(Issued in association with Circular 181/2015/TT-BTC dated 13 Nov 2015 of MOF)**

### **REPORT OF THE FUND MANAGEMENT COMPANY**

*(Quarter I/ 2025)*

#### **1. General information of DFVN Capital Appreciation Fund (“the Fund” or “DFVN-CAF”)**

##### **1.1. Objectives of the Fund:**

DFVN-CAF provides the investors with asset and capital appreciation and aims to outperform the Vietnam stock market (VN-Index) as benchmark in the long term by investing mainly in a diversified portfolio of listed equities on Vietnam securities market.

##### **1.2. Performance result of the Fund:**

According to the audited financial statements of the Fund, its net asset value (“NAV”) as at 31 Mar 2025 decreased by 5.20% as compared with those as at 31 Dec 2024.

##### **1.3. The Fund’s investment strategy and policy:**

###### **Investment strategy:**

The DFVN-CAF will invest into a diversified investment portfolio including listed equity with large market cap on Vietnamese securities market. The selection of sectors and companies is executed based on evaluating value style, fundamental analysis and assessment on market sectors. Conditions for company selection are as follows:

- Leading positions in its sectors;
- Strong financial situation;
- Strong cash flow or good and high quality asset base; and
- Good corporate governance

The main investment areas of DFVN-CAF shall concentrate on the listed equity on Vietnam stock exchange, the equity about to be listed and the shares of the equitized corporation.

###### **The investable assets of the Fund**

- Term deposits at commercial banks in accordance with the Laws on banking;
- Money market instruments include valuable paper, negotiable instrument in accordance with the relevant Laws;
- Government debt instruments, Government guaranteed bonds, municipal bonds;

- Listed shares, shares registered for trading, listed bonds listed on the stock exchange, public fund unit;
- Shares initially offered to the public, bonds offered to the public; corporate bonds privately placed by listed organizations with payment guarantee by credit institutions or with the issuer's commitment to repurchase at least 30% of the value of the bond offering at least once every 12 months. In case of investments in these assets at this point; there are following conditions to be satisfied:
  - The Board of Representatives has provided written consent to the class and code of the securities, the quantity and value of the transaction, and the time for implementation; as stipulated in the Prospectus;
  - There is adequate proof that payment guarantee is provided by credit institutions or commitment to buy back from issuer.
- Derivatives listed on stock exchange and used for prevention of risks to underlying securities held by the fund;
- The rights that may arise in connection with securities being held by the Fund.

#### **Investment structure**

<b>Investment assets</b>	<b>Allocation ( % of The Fund NAV)</b>
Share equity	50% – 100%
Short term deposit (*)	0 – 49%
Cash on current account of the Fund at the Supervisory Bank	The remaining asset value after investing the above two (02) asset types

(\*) Maximum three-month term deposits; only approved investment grade banks by the Board of Representatives.

#### **1.4. Classification of the Fund:**

The Fund is an open-ended public investment fund.

#### **1.5. Life of the Fund:**

The Fund has an indefinite life.

#### **1.6. Short term risk:**

The Fund is exposed to medium risk in the short-term.

At the same time, with the dynamic investment selection method as presented below, the Fund's short-term risk level also corresponds flexibly according to each time of investment.

The Fund will apply an active investment strategy to find, identify and select investment opportunities. Based on studies, fundamental macroeconomic analysis, company analysis, market factors, the Fund will develop a model of asset allocation in accordance with the Fund's investment objectives and appropriate with market conditions at each different stage. For each investment, the Fund will focus on finding and exploiting investments with attractive market value compared to basic values, long-term growth-oriented investments. At the same time, the Fund also identifies risks to portfolios and controls for these risks. As a result, the Fund's portfolio includes high-quality investment assets and can add value through the Fund's active investment management strategy.

#### **1.7. Inception of the Fund:**

The Fund has been operating since 3 January 2019.

#### **1.8. Size of the Fund at reporting date**

As of 31 Mar 2025, the number of Fund units in circulation is 8,172,448.63 Units, equivalent to the scale of the Fund at par value is VND81,724,486,300.

#### **1.9. Benchmark index of the Fund:**

The Fund has no benchmark index.

#### **1.10. Profit distribution policy of the Fund:**

As mentioned in the Prospectus, the main objective of the Fund is to invest in equity and focus on capital growth in the medium and long term. Therefore, the Fund may not pay the annual dividend. The distribution of profits (if any) will be based on the audited financial statements of the Fund within the framework of the law, as proposed by the Fund Management Company, approved by the Board of Representatives and approved by the General Meeting of Investors.

The Fund's distribution of the profits shall comply with the following rules:

- Profits distributed to the Investors are derived from the profits earned in the period or accumulated profits after the Fund has fulfilled its tax liabilities and other financial obligations as prescribed by the Laws;
- The rate of profits distributed must be conformable with the Fund's profit distribution policy specified in the Fund Charter and approved by the General Meeting of Investors;
- After profits are distributed, the Fund is still able to fully pay its debts and other liabilities when they are due, and the Fund's Net Asset Value shall not be lower than VND fifty (50) billion; and
- If profits are distributed in the Fund units, the Fund must have sufficient counterpart funds from its undistributed after-tax profits according to the latest audited or reviewed financial statements.

The Fund dividends may be paid in cash or in the Fund units. The distribution of profits in Fund Units must be approved by the General Meeting of Investors in advance or the Fund's Board of Representatives (if the latest General Meeting of Investors has authorized to the Fund's Board of

Representatives). Only the Investors named on the list of Investors holding the Fund Unit at the recorded date will receive dividends from the Fund.

The Fund Management Company must deduct all taxes, fees and charges in accordance with the law before distributing profits to the Investors.

The Fund Management Company is allowed to distribute the Fund's assets to the Investors more than the realized profit, but must ensure that the Fund's Net Asset Value after implementation is not lower than VND fifty (50) billion. The plan, implementation roadmap, size of assets to be distributed, capital for implementation must be approved by the General Meeting of Investors.

#### **1.11. Net profits attributed per fund unit as of reporting date:**

The Fund has not distributed its profits to fund unitholders.

## **2. Performance results**

### **2.1. Asset allocation:**

<b>Fund's asset structure</b>	<b>31/03/2025 (%)</b>	<b>31/03/2024 (%)</b>	<b>31/03/2023 (%)</b>
1. Securities portfolio	90.43	87.48	95.46
2. Cash and cash equivalents	5.20	10.94	4.30
3. Other assets	4.37	1.58	0.24
<b>Total</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

### **2.2. Performance indicators**

<b>Indicator</b>	<b>31/03/2025</b>	<b>31/03/2024</b>	<b>31/03/2023</b>
1. Net asset value of the Fund (VND)	127,348,832,286	124,006,310,592	140,332,260,945
2. Number of Fund units outstanding (units)	8,172,448.63	7,722,990.61	11,045,741.46
3. Net asset value per Fund unit (VND)	15,582.70	16,056.77	12,704.64
4. Net asset value per Fund unit – highest during the period (VND)	16,323.45	16,056.77	13,363.38
5. Net asset value per Fund unit – lowest during the period (VND)	15,582.70	13,890.48	12,298.45
6. Closing price of Fund unit at reporting date (VND)	Not applicable	Not applicable	Not applicable

7. Closing price of Fund unit at reporting date – highest during the period (VND)	Not applicable	Not applicable	Not applicable
8. Closing price of Fund unit at reporting date – lowest during the period (VND)	Not applicable	Not applicable	Not applicable
9. Total growth per Fund unit (%)	-3.19	15.59	3.29
9.1. Capital growth per Fund unit (due to price change) (%)	Not applicable	Not applicable	Not applicable
9.2. Income growth per Fund unit (calculated using realised income) (%)	Not applicable	Not applicable	Not applicable
10. Gross distributed earning per unit (VND)	Not applicable	Not applicable	Not applicable
11. Net distributed earning per unit (VND)	Not applicable	Not applicable	Not applicable
12. Ex-date of distribution	Not applicable	Not applicable	Not applicable
13. Operation expenses/Average NAV (%)	2.34	2.64	2.70
14. Turnover of investment portfolio (%)	202.78	210.17	179.58

### 2.3. Growth overtime:

Period	Total growth of NAV/fund unit (%)	Annual growth of NAV/CCQ (%)
- 1 year	-2.95	-2.95
- 3 years	-4.91	-1.66
- From establishment date	55.83	7.36

### 2.4. Annual growth:

Period	31/03/2025 (%)	31/03/2024 (%)	31/03/2023 (%)
Growth ratio (%) / fund unit	-2.95	26.39	-22.47

### 3. Market overview:

The economy in the first quarter of 2025 developed in a global environment that continues to face prolonged uncertainties from 2024. The Russia–Ukraine conflict remains unresolved, and tensions in the Middle East are ongoing with increasingly complex developments. Meanwhile, the U.S. Federal Reserve (FED) has indicated that interest rate cuts will happen more slowly in 2025. In addition, risks from U.S. tariff policies toward other countries are increasing.

Domestically, the Government implemented several economic stimulus measures, such as reducing VAT, promoting credit growth, stabilizing the exchange rate, and accelerating public investment disbursement. However, public investment disbursement remained slow in the early months of the year. The real estate market continues to face difficulties, and domestic consumption recovery is still below expectations.

Despite these challenges, macroeconomic stability was maintained. GDP in Q1/2025 is estimated to have increased by 6.93% year-on-year, the highest Q1 growth rate for the period 2020–2025. Specifically: The agriculture, forestry, and fishery sector grew by 3.74%, contributing 6.09% to overall added value. The industry and construction sector increased by 7.42%, contributing 40.17%. The service sector grew by 7.70%, contributing 53.74%.

Exports remained at a highlight, with a total value estimated at USD 102.8 billion in Q1/2025, up 10.6% compared to the same period last year. Imports reached USD 99.7 billion, up 17% year-on-year. Foreign direct investment (FDI) remained stable, with total disbursed capital in the first three months of nearly USD 5 billion, an increase of 7.4% compared to Q1/2024. Inflation was well controlled in early 2025. The Consumer Price Index (CPI) in March rose by 3.13% year-on-year. The average CPI for Q1 increased by 3.22%, lower than the government’s target of 4.5%. Additionally, the Purchasing Managers’ Index (PMI) in March reached 50.5 points, above the neutral level of 50 for the first time in months, indicating that overall business conditions improved at the end of Q1.

Overall, Vietnam’s economy showed positive growth in Q1/2025, especially in manufacturing, exports/imports, and public investment. Inflation risks have been largely mitigated. However, the main risk remains in the exchange rate and U.S. tariff policies, which could lead the State Bank of Vietnam to adopt a more cautious monetary policy, potentially slowing down growth compared to targets.

#### **4. Details of the Fund’s performance results:**

##### **4.1. Details of the Fund’s performance indicators**

<b>Indicators</b>	<b>1 year to reporting date (%)</b>	<b>Last 3 years to reporting date (%)</b>	<b>From establishment date to reporting date (%)</b>
Income growth per Fund unit	Not applicable	Not applicable	Not applicable
Capital growth per Fund unit	Not applicable	Not applicable	Not applicable
Total growth per Fund unit	-2.95	-4.91	55.83
Annual growth per Fund unit	-2.95	-1.66	7.36
Growth of component portfolio (*)	Not applicable	Not applicable	Not applicable
Price change per Fund unit (**)	Not applicable	Not applicable	Not applicable

(\*) The Fund does not have component portfolio.

(\*\*) The Fund does not have market price.



- Change in Net asset value.

Item	31/03/2025	31/03/2024	Change (%)
Net asset value (NAV)	127,348,832,286	124,006,310,592	2.70
Net asset value (NAV) per Fund unit	15,582.70	16,056.77	-2.95

#### 4.2. Investors analysis as at reporting date:

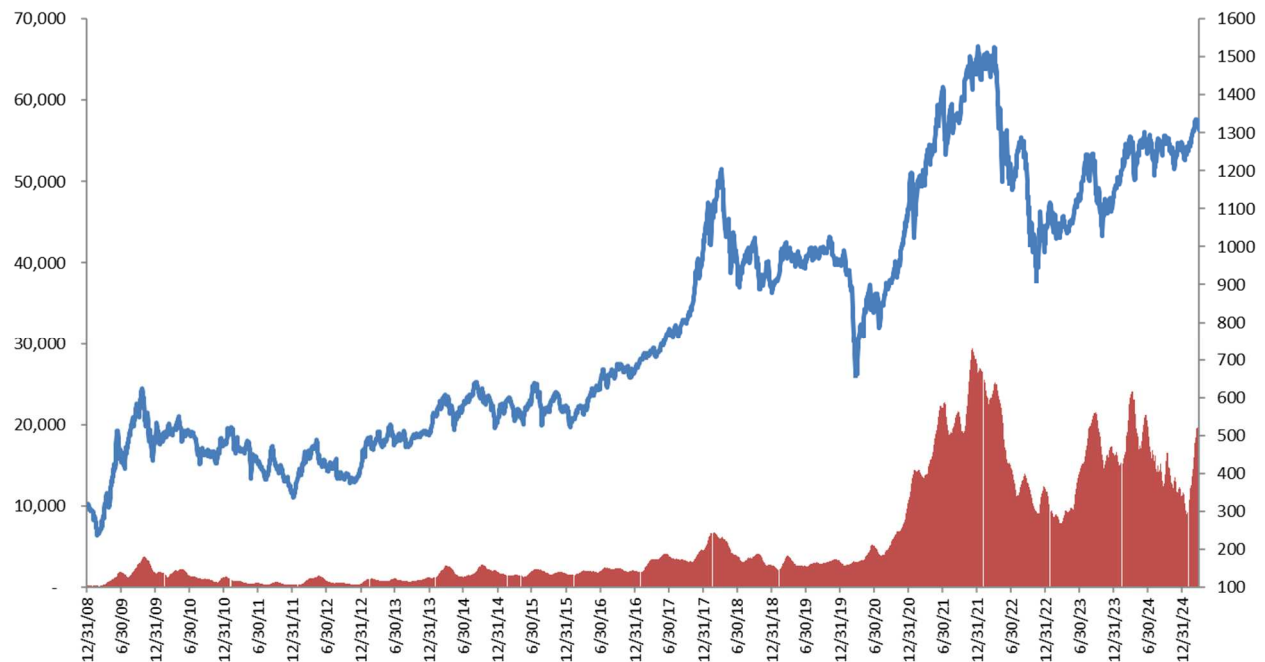
Number of units	Number of unitholders	Number of Fund units	Holding rate (%)
Under 5,000	2,706	1,515,151.62	18.54
From 5,000 to lower than 10,000	117	812,691.69	9.94
From 10,000 to lower than 50,000	95	1,792,705.88	21.94
From 50,000 to lower than 500,000	7	870,574.53	10.65
From 500,000	1	3,181,324.91	38.93
<b>Total</b>	<b>2,926</b>	<b>8,172,448.63</b>	<b>100.00</b>

#### 4.3. Hidden costs and discounts

The Fund did not have hidden cost. All of fund expense are specified in Fund charter and Prospectus.

## 5. Market prospects

The chart below shows the VN-index movement (blue line, refer to axis in the right) and trading value (red column, refer to axis in the left, unit: billion VND/day)



The Vietnamese stock market ended the first quarter of 2025 with the VN-Index closing above 1,306 points, rising by more than 3.15% compared to the end of 2024. Overall, the VN-Index performed positively, although it had not yet fully reflected the risks from U.S. tariffs policy changes. The State Bank of Vietnam (SBV) continued to support market liquidity through the open market operations (OMO) channel. In addition, market interest rates remained stable, and credit growth from the commercial banking system increased significantly compared to the same period last year. Along with the rise of the VN-Index, market liquidity also improved slightly. The average daily trading value reached VND 16,263 billion in Q1/2025, up 8.1% compared to VND 15,015 billion per session in Q4/2024.

In the long term, Vietnam's stock market still has strong growth potential, supported by policies from regulators. Authorities continue to aim for an accommodative monetary policy, promoting credit growth to support economic expansion. Fiscal policy is being expanded through public investment, serving as a growth engine for other sectors of the economy. These efforts are expected to further support business profits and domestic consumption recovery. Moreover, the expectation of an upgrade in Vietnam's market classification in the coming year provides a foundation for sustainable development.

However, several challenges remain and need to be closely monitored. These include external risks such as exchange rate fluctuations, international trade conditions, slow domestic consumption recovery, and the pace of public investment disbursement in the coming years. Global events like geopolitical conflicts and U.S. tariff policies may also impact the domestic market.



Despite these challenges, with flexible macroeconomic management and various support measures, Vietnam's stock market is expected to continue recovering over the long term. According to international organizations, Vietnam's economy remains a bright spot in the current global context. Positive macroeconomic factors—such as high GDP growth, well-controlled inflation, and stable FDI inflows—provide a solid foundation for long-term stock market development.

In addition, Vietnam's stock market is still considered to be attractively valued compared to other regional markets. Growth drivers such as increasing foreign ownership limits, accelerating the equitization of state-owned enterprises, and the potential market upgrade are all key factors that could attract more foreign capital in the future. While it remains important to stay cautious about both domestic and international risks, we believe that Vietnam's stock market is well-positioned for long-term growth.

## 6. Other information

### 6.1. Board of Executives of the Fund Management Company

<p><b>Mr Tran Chau Danh</b> Chief Executive Officer cum Chief Investment Officer</p>	<p><b><i>Qualification</i></b></p> <ul style="list-style-type: none"> <li>• Bachelor of International Trade, Foreign Trade University Ho Chi Minh City Campus;</li> <li>• Bachelor of Banking, Banking University of Ho Chi Minh City;</li> <li>• Master of Development Economics, Vietnam – Netherlands Project for MA in Development Economics;</li> <li>• CFA Charter-holder;</li> <li>• CMT Charter-holder;</li> <li>• Fund Management License issued by State Securities Commission.</li> </ul> <p><b><i>Working experience</i></b></p> <p>He has more than 20 (twenty) years experience in Investment and Fund/ Portfolio Management in Vietnam. He has been exposed to the Vietnam stock market since its inception.</p> <p>Before joining the Company, he worked for Dai-ichi Life Insurance Company of Vietnam, Ltd. taking the role of Chief Investment Officer, and being in charge of investment activities and ALM since 2011. Before joining Dai-ichi Life Insurance Company of Vietnam, Ltd., he held senior positions in both local and international Fund Management Companies. Notably, he had been working more than 7 (seven) years with Prudential Vietnam Fund Management Limited Liability Company (renamed as</p>
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	Eastspring Investments Fund Management Limited Liability Company).
<b>Mr Fumihiko Kida</b> Assistant Director, Head of Corporate Planning and Risk Management	<p><b><i>Qualification</i></b></p> <ul style="list-style-type: none"> <li>• Bachelor of Commerce Economics, Doshisha University, Japan;</li> <li>• Certificated Member Analyst of Securities Analysts Association of Japan.</li> </ul> <p><b><i>Working experience</i></b></p> <p>He has more than 14 (fourteen) experience years for working and researching in finance, insurance and investment abroad. Before moving to Vietnam to join the Company, he held the senior levels of Corporate Finance Center at The Dai-ichi Life Insurance Company, Limited (Japan), in charge of senior loan lending and credit decisions for leveraged buyout/asset-based lending investments. Before that, he also had experience in investment budgeting and controlling at The Dai-ichi Life Insurance Company, Limited (Japan).</p>

## 6.2. Fund operating personnel

<b>Mr Dang Nguyen Truong Tai,</b> Investment Director	<p><b><i>Qualification</i></b></p> <ul style="list-style-type: none"> <li>– Bachelor of Economics, University of Economics Ho Chi Minh city;</li> <li>– Master of Science from UQAM Program (University of Quebec at Montreal, Canada);</li> <li>– CFO Certificate issued by PACE and AAFM;</li> <li>– Fund Management License issued by State Securities Commission.</li> </ul> <p><b><i>Working experience</i></b></p> <p>He has 20 (twenty) working years in the sector of investment, banking financial, in which more than fourteen (14) years of holding positions in charge of equity investment in companies as Nhan Viet Fund Management Company, Dai-ichi Life Insurance Company of Vietnam, Ltd., Dai-ichi Life Vietnam Fund Management Company Ltd.</p>
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<b>Ms Tran Thi Anh Tram</b> Fund Services Operations Senior Manager	<p><b>Qualification</b></p> <ul style="list-style-type: none"> <li>– Bachelor of Law, Ho Chi Minh city University of Law;</li> <li>– Bachelor of Accounting – Audit, Van Lang University;</li> <li>– Fund Management License issued by State Securities Commission.</li> </ul> <p><b>Working experience</b></p> <p>She has more than 18 (eighteen) experience years of finance and investment accounting; including more than 15 (fifteen) years working in asset management at Dai-ichi Life Vietnam Fund Management Company Ltd and Dai-ichi Life Insurance Company of Vietnam, Ltd..</p>
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### 6.3. Board of Representatives

<b>Mr Do Hung Viet</b> Chairperson	<p>He has more than 20 (twenty) experience years in managerial positions in field of finance, securities and investment.</p> <p>He was the Chairman of Board Directors of Ho Chi Minh City Securities Corporation (HSC). He held position as Vice Chairman and General Director of Ho Chi Minh City Securities Corporation (HSC). Prior to joining HSC, he spent 4 (four) years working as Fund Manager of HCMC Investment Fund for Urban Development (HIFU).</p>
<b>Mr Huynh Van Dung</b> Member	<p>He has more than 20 (twenty) experience years working in the major of auditing and services in the field of auditing.</p> <p>He is currently Deputy General Director, Director of HCMC Branch of Vietnam Auditing and Evaluation Co., Ltd (VAE). He held as Director of An Viet auditing company and team leader of senior auditors of VACO – Deloitte JV.</p> <p>He has Certificate of CPA Vietnam, member of Vietnam Association of Certified Public Accountants (VACPA), member of Vietnam Association of Accountants and Auditors (VAA) and member of Vietnam Tax Consultants' Association (VTCA).</p>
<b>Mr Nguyen Gia Huy Chuong</b> Member	<p>He has 20 (twenty) years of experience in corporate consulting, tax and real estate advisory. His work has primarily been in the areas of corporate consultancy, mergers and acquisitions, and spanning most industry sectors: real estate, hospitality, construction, fintech, family health care, food &amp; beverage (F&amp;B), port management, transport and telecommunications.</p>

	<p>Currently, he is acting as the Managing Partner of GV Lawyers, an international law firm lately established by a group of dedicated and experienced lawyers who have started and advanced their careers with the most prominent law firms in Viet Nam, the latest one in the list being Phuoc &amp; Partners. He has 12 consecutive years acting as the director and managing partner of Phuoc &amp; Partners.</p> <p>He has Master of Law majored in International Trade Law in the Bristol Law School – the UWE Bristol, UK; member of the Bar Association of Ho Chi Minh City, Vietnam; member of the Law Association for Asia and the Pacific.</p>
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*Ho Chi Minh City, 14 Apr 2025*

**DA-ICHI LIFE VIETNAM FUND MANAGEMENT COMPANY LIMITED**

**Tran Chau Danh**

**Chief Executive Officer**